



## **I. INTRODUCTION**

The efforts of several people impacting and being impacted by the Medicaid Schools Program (MSP) has led to the formation and activation of the **Ohio Schools Health Services Association (OSHSA)**. OSHSA resulted from a handful of people operating in the MSP space in differing capacities deliberately restructuring and reconstituting the Ohio Alliance for Medicaid in Education (OAME), an existing non-profit organization, inclusive of changing the composition of the Board of Directors.

As a result of this work, the OSHSA emerged and the accomplishments of this “reborn” organization over its first six months of activity is extensive and offered for review and discussion.

This list of accomplishments is presented as an Organizational Update for the second half of 2016. These OSHSA’s initial organizational steps as presented below are followed by 2017 Organizational Initiatives for appropriate comment and consideration by MSP related audiences across Ohio. The Update and the Initiatives are offered below:

## **II. OSHSA’s 2016 ORGANIZATIONAL UPDATE**

A. Reconstituted OAME as OSHSA and named an initial Board of Trustees, consisting of Dan Thomas, Secretary-Treasurer, Mike Collins, Vice-President and Bryan Williams, President.

B. Dan Thomas via Health Services Billing, his company, provided seed-money to the new organization and took charge of its financial affairs.

- C. The Michael Collins Group and Bryan Williams (I need to know if you want to insert a company name here instead of your name) were hired as consultants to bring life to the new non-profit and to commence the organizational groundwork necessary to make it functional, viable and valuable to the field.
- D. The Byers-Mitten firm was engaged to guide the redesign and passage of HB89.
- E. The work of Bryan Williams and Byers-Mitten led to the passage of HB89 and provided acceptable ORP clarification to Ohio in early December.
- F. Direct relationships with the Director of Medicaid and the State Superintendent of Public Instruction were enhanced and activated.
- G. A website design firm was identified and commissioned to build the organization's website.
- H. An office location within the Michael Collins Group's office space in the Ohio School Boards Association's Building was established.
- I. OSHSA convened a Stakeholders Meeting at the end of October with 26 related personnel and organizations in attendance (these will be continued throughout 2017).
- J. OSHSA convened two training sessions; one for Billing Agents and 1 for related CPA firms in mid-November led by Dan Thomas of HSB. 44 related personal and organizations were in attendance and these will be offered in 2017 as well.
- K. The initiating six month budget of 2016 will close out on sound footing.
- L. Major initiatives for 2017 have been enumerated and will be undertaken next year.

### **III. OSHSA's 2017 ORGANIZATIONAL INITIATIVES**

- A. Invite and confirm participation of Billing Agents as seed dollar providers on a pro-rata basis to support the first full year of the organization.

- B. Solidify and enhance relationships with Billing Agents serving Ohio insuring equality of organizational influence, significance and recognition.
- C. Reorganize and expand the OSHSA Board of Directors
- D. Engage school district personnel as Board Members and active leaders in the growth and development of the organization.
- E. Develop and activate a reasonable school district dues structure.
- F. Solicit and engage select Association sponsors in support of specific organizational functions and activities.
- G. Continue and enhance relationships with ODM and ODE.
- H. Activate Organizational relationships with OT, PT, CEC and ASH Associations.
- I. Establish a relationship with the Association of Medicaid Providers
- J. Complete and activate the OSHSA Website.
- K. Position OSHSA to function as the information hub for MSP efforts and activities across Ohio.
- L. Conduct/convene Stakeholder Meetings on a regularly scheduled basis.
- M. Conduct/convene appropriate, requested and required training sessions/programs throughout the year on a scheduled and as needed basis.
- N. Serve the school related Medicaid community as its advocacy voice and service organization (including shaping the rules to be developed for HB 89).
- O. Serve as the connector to Ohio's Congressional community as it relates to MSP at the federal level and the delivery of related services.
- P. Begin to develop relationships with School Based Health Center's organizations and the Ohio Association of Children's Hospitals.
- Q. Commence development of a 2018-2020 Comprehensive Organizational Plan.

#### **IV. CLOSING**

This initial OSHSA overview is offered as an informational piece to the broader School Medicaid related community at the conclusion of 2016, with a snapshot of significant initiatives to come in 2017.

It is the intent of the leadership of OSHSA to offer the field an active, influential and thoughtful sense of direction in this important service. The increased betterment of the environment and support for MSP to these select students in Ohio's schools and the dedicated professionals that service them serves as OSHSA's guiding light in its initial stages and for years to come.

Respectfully Submitted,

Dan Thomas

Mike Collins

Bryan Williams